

## The Engaging Executive

**September 11-14, 2018 \* Durango, Colorado**

**Three and one-half-day interactive session with other executives** to develop actionable skills to influence others and build commitment into strategic initiatives in a way that is genuine and more powerful. Executives will build a peer group as a lasting resource.

- Engage others into a shared vision.
- Build trust and facilitate more effective dialog.
- Lead transformation and more readily move initiatives into action.

This program includes pre and post individual coaching that aligns your application of learnings for lasting success, and an emotional intelligence assessment with feedback.

**Who should take this course:** Those in key leadership roles, including Owners, Executives, Executive Directors, VPs, Directors, City Managers, Superintendents, Principals, Board Members and those who aspire to these roles.

**Program Investment:** \$2750 / \$2500 Alliance Members

## The Influential Manager - 4th year!

**October 12, 2018 - March 8, 2019 \* Durango, Colorado**

**Six-month program, one full-day session per month, with practice and coaching between sessions.** Participants increase effectiveness in directing and developing their direct reports, and in operating optimally as a team. Designed to provide relief for the middle manager squeezed between competing commitments.

- Build skills to increase personal bandwidth.
- Develop thriving teams.
- Increase your sphere of influence for more effective results.
- Understand your effect on others, develop yourself, and learn to empower others.

**Who should take this course:** Front-line to middle managers who have at least six months of experience in a management role.

**Program Investment:** \$2250 / \$2000 per person Alliance Members

## Step Up to Supervisor

**September 2018 & April 2019 \* Durango, Colorado**

**Two and one-half day interactive skills course** focused on directing others and increasing your personal effectiveness as a supervisor.

New to supervision? Learn to:

- Create an effective workplace based on respect and accountability.
- Avoid un-winnable power struggles and manage challenging employees.
- Practical techniques that encourage buy-in and responsible work habits.

**Who should take this course:** First time team leaders, supervisors, and high-potential employees.

**Program Investment:** \$650 per person, \$585 per person Alliance Members



A Partnership of:  
LPC Economic Development Alliance  
Alpine Leadership  
Mountain Mesa Training

## What to Expect From the Programs

- *Local, experienced, and diverse instructors who work nationally and internationally*
- *Experiential, interactive, innovative approaches that produce practical and observable results*
- *Participants have immediate access to more effective action*
- *Course provides sufficient depth that the coursework is sustained into the workplace*
- *Small groups with dynamic interaction and practices*
- *Practical reference materials*
- *Adaptable facilitators who teach to the needs of the participants*

## Alpine Leadership

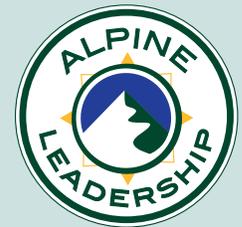
**Mark Haeussler, BS, PCC, CHIC**, is CEO of Alpine Leadership. Mark brings a strong business leadership career, and for the last 17 years, he has been coaching teams to reach their objectives with greater ease. He blends business acumen with varied coaching approaches, including authoring unique approaches and materials, to provide practical and lasting insights for clients. A business degree, three coaching certificates, and sixteen years of facilitation have made Mark expert in leadership development, succession planning, policy governance, and recruitment. A strong community volunteer, his current activities support youth in schools, music, and Scouts.

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[www.AlpineLeadership.CO/leadership-courses/](http://www.AlpineLeadership.CO/leadership-courses/)



## Mountain Mesa

**Ellen Babers** is the Chief Instigator at Mountain Mesa. Known for her innovative and experiential training programs, Ellen has an innate ability to build confidence and competence in others. She specializes in meeting facilitation, stakeholder engagement, and management team development. In 2015, Ellen partnered with the La Plata County Economic Development Alliance to create the Professional Development Program for Managers for area businesses. Mountain Mesa offers facilitation, training, and development for front line managers to company leaders, specifically for rural communities.

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